

Arnav Sharma

✉ as.arnavsharma0110@gmail.com ☎ +91 8306695301 📍 Jaipur, Rajasthan 🌐 [linkedin.com/in/arnav0110](https://www.linkedin.com/in/arnav0110)

PROFESSIONAL EXPERIENCE

Research Specialist Intern

Sep 2023 – Nov 2023

Bodhisatva AI

Jaipur

- Conducted research on business development strategies, contributing to a **15% growth** in the company's app development and Salesforce domains.
- Investigated **10+ methods** to secure additional projects, leading to a **30% increase in potential client outreach** and new project leads.
- Performed competitor analysis on **5 key market players**, identifying **three emerging trends** that informed strategic business decisions, differentiating the company in a competitive market.
- Researched venture capital opportunities, identifying **2 potential funding sources** for business expansion.
- Expanded the business network by **25%** through networking with **20+ freelancers and professionals**.
- Delivered detailed reports and presentations, improving management's ability to make strategic scaling decisions and enhance market presence.

Industrial Training

Jul 2023 – Sep 2023

NPCIL (Nuclear Power Corporation of India Limited)

- Acquired in-depth knowledge of cybersecurity measures for critical infrastructure, directly contributing to strategies that increased system protection by 20%.
- Conducted a comparative analysis of database management techniques, identifying security and operational enhancements, projected to improve data storage efficiency by 15%.
- Collaborated on a study of cyber threats and mitigation strategies, recommending three key improvements that were estimated to reduce potential vulnerabilities by 25%.
- Authored a comprehensive research report, presenting actionable recommendations for enhancing cybersecurity protocols, which was reviewed and adopted in part by the team.
- Gained practical insights into regulatory frameworks, reinforcing resilience measures to lower breach risks in high-stakes environments by an estimated 30%.

EDUCATION

B.Tech, Swami Keshwanand Institute of Technology

Nov 2021 – Present

Specialization: Informatin and Technology

Jaipur, India

SKILLS

- | | | |
|----------------------|------------------------|---|
| • Wordpress | • Overleaf | • Html and CSS |
| • Extensive Research | • MS Office | • Fundamental knowledge of circuits and ICs |
| • Arduino IDE | • Qualitative Research | • Quantitative Research |

PROJECTS

Online Travel Guide

- Developed an HTML and CSS-based travel guide website, attracting **200+ unique visitors** in the first week and improving user engagement with optimized content.

WordPress based website

- Designed a static WordPress website, leading to a **30% increase in client engagement** through responsive design and theme customization.

STRENGTHS

- Strong research and analytical capabilities with an ability to derive actionable business insights.
- Strong communication and collaborative skills gained through internships and project coordination.
- Teamwork: Collaborates effectively in group settings.
- Creative Thinking: Consistently generates innovative ideas to solve complex challenges.