

# MAHAVEER SAINI

Phone: 6367694593 | Email: mvs041097@gmail.com | Sawai Madhopur

## PROFESSIONAL SUMMARY

Experienced sales leader with strong expertise in life and health insurance sales, team leadership, customer relationship management, and business growth strategies. Proven ability to achieve sales targets, train teams, and deliver high-quality service.

## EXPERIENCE

### **Senior Sales Manager – Star Health Insurance** (July 2025 – Present)

Leading sales operations, driving health insurance business growth, managing teams, and achieving monthly and quarterly sales targets.

### **Unit Manager (Team Leader Sales) – ICICI Prudential Life** (June 2022 – July 2025)

Handled team sales, training, lead generation, and customer onboarding.

### **Front Office Manager – SBS Enterprises (Railway)** (Jan 2020 – June 2022)

Managed customer service, daily operations, and admin tasks.

### **Sales Supervisor – Electronics Showroom** (2019 – 2022)

Oversaw electronics sales floor operations and staff supervision.

### **Sales – Shri Krishna Steels** (2 Years)

Managed field and office sales operations.

## EDUCATION

B.Ed (Hindi & Geography), University of Kota – 79% (2021)

M.A. Hindi, University of Kota (2018)

B.A. (Hindi, Geography, Sociology), University of Kota – 57.37% (2016)

12th RBSE – 64.67% (2013)

10th RBSE – 55% (2011)

## SKILLS

Leadership, Sales Management, Customer Service, Strategic Planning, Business Development, Risk Management, Teamwork, Communication, Problem Solving, Technical Proficiency.