

Madhu Saini

📍 Jaipur, Rajasthan | ✉️ madhusaini2606@gmail.com | 📞 9784496811

Career Objective

MBA (Finance & Business Analytics) graduate with strong skills in Excel, Power BI, SQL, and Financial Modelling. Experienced in data handling and client engagement, seeking a finance or Business analytics role to leverage technical expertise and analytical insights for data-driven decision making and business growth.

Education

MBA – Finance & Business Analytics

Bikaner Technical University | 2023 – 2025

B.Sc. (Physics, Chemistry & Mathematics)

Pandit Deendayal Upadhyay University | 2020 – 2023

Work Experience

Tele-caller – ICFAI Business School | June 2025 – Present

- Engaged with 200+ potential candidates weekly, providing MBA program details and improving conversion rates.
- Maintained accurate excel sheet records for 500+ leads, enhancing reporting efficiency.
- Strengthened communication and persuasion skills while handling admissions queries and follow-ups.

Projects & Academic Work

Financial Modelling (MBA Coursework):

Built DCF & comparable company valuation models to assess company worth.

Business Analytics Case Study:

Used SQL & Power BI to analyze retail data and deliver actionable insights, improving sales forecast accuracy.

Skills

Technical: Excel (Advanced), Power BI, SQL, Financial Modelling

Business & Soft Skills: Data Analysis, Problem Solving, Communication, Teamwork, Client Handling, Inbound and outbound calls

Strengths

- Strong quantitative & logical reasoning
- Ability to adapt & learn quickly
- Effective presentation & communication