

# GOUTAM SHARMA



📍 147 nursing colony amer jaipur  
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## EXPERIENCE

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### **Sales executives**

12/09/2022 - 17/08/2023

Au bank

### **Area sales manager**

22/08/2023 - Till working

Skinaa private limited (derma segment)

Sales strategy development, regional strategy, forecasting, planning

leading and training a sales team, developing and implementing regional sales strategies, managing sales forecasts and budgets, maintaining client relationships, analyzing market data, and exceeding sales target

Developed and maintained relationships with a network of 50+ dermatologists and their staff within the designated territory.

Proven track record of exceeding sales targets by developing and nurturing strong relationships with dermatologists and clinic staff. Possess in-depth knowledge of skin conditions, treatments, and product solutions for acne, psoriasis, and cosmetic dermatology."

## EDUCATION

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### **RBSE /10th**

2016

Sanctum academy amer jaipur

72

### **RBSE / 12th**

2018

Sanctum academy amer

65

### **B.com**

2021

Ss Jain subodh pg college jaipur

68

**M.com**

2023

Ss Jain subodh pg college jaipur

62