



ARJUN SINGH SHEKHAWAT

CONTACT

7296805233
aarju111@gmail.com

INTERESTS

Watching inspirational movies and series
Listening active music
Interaction with new and positive person's

STRENGTHS

Punctual, Dedicated and self-motivated
Quick and smart learner

SUMMARY

Creative, collaborative, and sales-driven professional with over three years of experience, delivers consistent and high-quality customer service with multitasking in expeditious environments to strengthen the company's brand and improve customer loyalty. Profoundly pleasant and receptive individual coupled with outstanding communication and relational abilities. Excellent at elevating products to boost revenue and focuses on providing items to fulfill clients' requirements.

ACADEMICS AND QUALIFICATIONS

UNIVERSITY OF RAJASTHAN

Bachelor of Arts 2017

GOVERNMENT SCHOOL PAOTA

Senior Secondary (Science) 2014

Experience

COSMO FIRST LIMITED

ZIGLY for Happy Pet's.

10/2023 - 06/2024

Customer Relationship Management, Floor Management, Employee Management, To plan and carry out operations of the store, so as to maintain smooth functioning of the store with focus on sales up gradation by maintaining high standards, in accordance with SOP. Deal with all issues that arise from staff or customers (complaints, grievances etc). Responsible to ensure the inventory control and to maintain the minimum level of inventory. Develop business strategies to raise our customers pool, expand store traffic and optimize profitability. Experience in proposing marketing plans and executing promotional activities and generate sales. All operations like MIS, DSR, STOCK REQUIREMENTS, INDENT, STAFF MANAGEMENT.

Review FMCG display, follow FIFO/LIFO to control damage and expiry

RELIANCE SMSL LTD.

B2B Pharma Sale's

10/2020-09/2023

HDFC BANK LTD.

Loan Against Securities

01/2020 - 09/2020

SHEKHAWAT ENTERPRISES

Telecom Sale's

05/2016 - 12/2019

SKILLS

Good Communication Skills

Negotiations Skills

Problem Solving Skills

Leadership Skills

Time Management Skills

Microsoft Excel, Sap Retail,

Ginesys, WonderSoft,

Team Handling

Retail Store Operation.

Visual Merchandising, Training. Inventory Management & Shrinkage Control

Market Research.

Stock and Cash

Auditing, Human Resource. Motivation. FMCG Purchasing, Apparels

PERSONAL DETAILS

Father's Name - Dharpal Singh Shekhawat

Date of Birth - 26th April (1998)

Nationality - Indian

Marital Status - Single